



**Sales Proposal**  
**For**  
**City of Irondale (AL)**  
**Wednesday, February 11, 2015**

**Proposal Information**

If you are receiving this proposal for budgetary purposes, please add 10% to the final proposal cost to cover any fiscal year increases.

**Software**

| <b>Professional Services</b>  |                 |
|---|-----------------|
| (1) 3 Days of Remote Training<br>*Training for Accounts Payable and General Ledger.<br>*Training will include: processing packets, journal entries, fiscal year end procedures, check reconciliation, and other miscellaneous issues as they may arise. | 1,920.00        |
| (1) 2 Days of Remote Training<br>*Training for Delta  | 1,280.00        |
| (1) 2 Days of Remote Training<br>*Training for Utility Billing  | 1,280.00        |
| <b><i>Professional Services</i></b>   | <b>4,480.00</b> |
| <b>Total Software Cost</b>  | <b>4,480.00</b> |

|                                      |                   |
|--------------------------------------|-------------------|
| <b>Sub-Total Cost:</b>               | <b>\$4,480.00</b> |
| <b>Annual Software Support Cost:</b> | <b>\$0.00</b>     |
| <b>Total Proposal Cost:</b>          | <b>\$4,480.00</b> |

Prices are good for thirty (30) days. Contact the Marketing Department for price renewal.

**Third Party Hardware**

If LGC's software is installed on third party hardware, additional charges may apply.

**Software Annual Support**

The software annual support charges for each software package will be billed after the first day of training. If LGC's software is installed on third party hardware, additional charges may apply. *Annual software support charges are due on October 1st of each year and are prorated from the first day of training through the end of September of the current fiscal year. Software support charges are based on the current year's support rate and are subject to change October 1st of each year. Full software support charges recur annually.*

**Software, Installation, and Training**

Software, installation, and training charges for each package will be billed after the first day of setup.

**Software Conversion**

Standard conversion for existing files is available for most software packages if we are provided the proper file layouts and data from your current vendor. The standard software conversion is billed at a rate of \$100 per hour not to exceed \$2,000 per software package. The scope of the standard software conversion will be limited to basic information that is required to perform rudimentary functions of the system. Additionally, it may be necessary for the end user to perform certain manual data cleanup. Additional charges will apply for an enhanced conversion of historical and/or peripheral data related to detailed history, transactions, supplementary information, and other data that is not considered basic. Conversion to Nextgen Document Management software may require additional charges. All conversion services will be scheduled as resources become available. For more information regarding the conversion of your existing data files, please contact our Marketing Department.